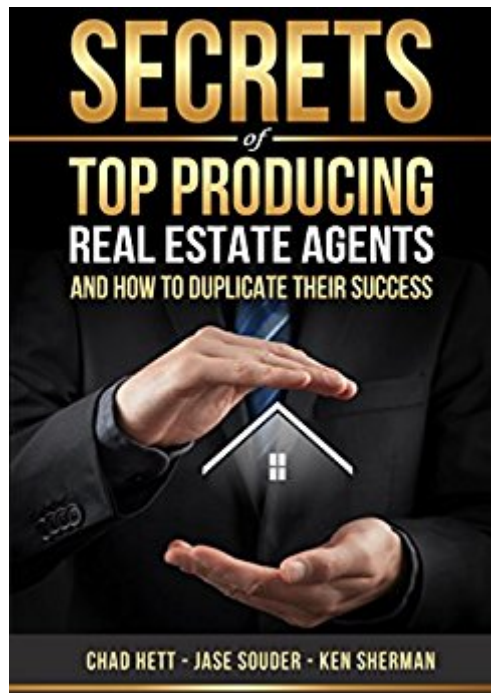


The book was found

Secrets Of Top Producing Real Estate Agents: And How To Duplicate Their Success



Synopsis

A CEO, a Sales Coach, and an Authority Marketing Consultant pull back the curtain on over 400,000 transactions and share what it takes to be a successful real estate agent. Inside this book, you'll get their secret view of what makes most agents fail, and how to avoid it. You'll also learn what it takes to achieve and excel as a real estate professional from two people who have a unique view of the real estate world: Chad Hett, the CEO of the largest privately held home inspection company in North America, a company which has seen over 350,000 transactions and Jase Souder, a top sales trainer who has over a decade of coaching and speaking for agents and entrepreneurs. You'll also gain powerful insights from authority marketing and positioning expert, Ken Sherman, on how to build instant credibility and authority using many of the same techniques used by celebrity entrepreneurs.

Book Information

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Customer Reviews

A friend of mine recommended this book and I'm really glad he did. As we all know, the real estate market is not exactly pristine right now and yet there are still people out there making money in it.

Just like how people still make fortunes during the Great Depression, there are people with insight, knowledge, and a mental attitude to succeeding in even the most difficult in markets and that's what makes this book so special. Whether you are new to real estate or are a long-time professional agent, this book will help inspire you to greatness in this industry and give you the boost you need to turn a good career into a great one!

Great information for the real estate agent. Refreshing mindset along with workable action plan.

Amazing material. Everybody who is in the real estate business should obtain this valuable material. Start out the new year with an edge. Good job.

very average

A lot of what I already heard before

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